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India's second 1991 moment

1. Context: Trump Tariffs and Global Rebalancing

- The **U.S. imposed sweeping tariffs** under the Trump administration, targeting Chinese goods and triggering major global trade disruptions.
- These tariffs, though originally presented as reciprocal trade corrections, have evolved into a **geopolitical strategy aimed** at **containing China's rise**.
- This development presents **India with a historic opportunity** to rethink its trade and investment policies in a changing global order.

2. The Uncertain Nature of Trump Tariffs (TT)

- The article highlights the complex and unpredictable character of Trump Tariffs, noting that even experts are unsure of their full implications.
- TT is not just economic policy, but signals a new global economic and strategic alignment.
- Their sudden and wide-ranging application caught many countries off-guard, indicating a long-term shift rather than a short-term reaction.

3. TT as a Political Weapon, Not Just Economics

- Trump Tariffs are seen as a political response to China's long-term ambition to displace the U.S. as the world's economic leader.
- China's strategy involves:
 - A mercantilist model: export promotion, import suppression, and accumulation of foreign reserves.
 - Utilizing its **population advantage** and **state-driven control** to dominate global trade.
- TT thus represents a **strategic countermeasure**, not a routine economic policy tool.

4. China's Mercantilist Economic Model: The Data Speaks



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- China's success lies in its **export-oriented economy**, with a consumption-to-GDP ratio of only **35% in 2010**.
- From 1996 to now, China's share of global manufactured exports **rose from 4% to 30%**, signaling its global manufacturing dominance.
- This contrasts starkly with a **declining manufacturing base in the U.S.**, once the post-WWII leader.

5. Bipartisan U.S. Response: Escalation, Not Reversal

- The anti-China tariff regime continued under President Biden, showing rare bipartisan unity in American policy.
- On April 2, new tariffs were introduced on all imports, but a week later, it became clear that China was the main target—with tariff rates reaching 125% on some goods.
- This policy continuity reveals a deep-rooted strategic realignment, not a political gimmick.

6. India's Opportunity: Liberation from Self-Restraint

- For India, April 2 was not about restrictions, but about liberation from its own policy inertia.
- Despite enjoying consistent GDP growth of 6.2% over 30 years, India has underperformed in trade and FDI integration.
- India has largely missed out on the post-China global value chain shift, unlike Bangladesh and Vietnam, which adapted quickly.

7. Foreign Investment Woes: A Comfort-Driven Complacency

- India's FDI-to-GDP ratio has dropped from 2.5% to below 1%.
- This decline is linked to:
 - The **2015 Bilateral Investment Treaty (BIT)**, which mandates that disputes be resolved in **Indian courts**, viewed as slow and unreliable.
 - A **false assumption that India**'s attractiveness alone would suffice to draw investors—leading to complacency.
- This self-imposed rigidity has **alienated global investors**, even as India aspires to be a global player.

8. India Missed the Post-2010 Manufacturing Shift

As China moved up the value chain after the 2008 financial crisis, lower-end manufacturing
jobs shifted globally.



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- Bangladesh and Vietnam capitalized on this, but India remained stagnant due to its reluctance to reform.
- Once again, policy comfort zones and vested interests prevented India from seizing a historic opportunity.

9. Domestic Resistance to Economic Reforms

- Political opposition and **powerful industrial lobbies** within India resist reforms that may disrupt their dominance.
- The backlash to the 2020–21 farm laws shows the political cost of introducing even wellintentioned reforms.

This creates a preference for symbolic, non-economic reforms rather than real structural changes.

10. TT as an External Push for Reform

- The global anti-China sentiment provides India with a "helplessness excuse" to justify reform.
- India can now frame reforms not as internal policy choices, but as externally compelled **necessities**, reducing political backlash.
- With the West actively seeking to promote India as a counterweight to China, this is a moment India can use to leverage international goodwill.

11. India's Strategic Demographic Advantage

- India is entering a demographic sweet spot with:
 - A growing educated youth population.
 - A surplus of AI and tech talent, poised to surpass China's educated workforce soon.
- With supportive policies, India can transform this into **global competitiveness**, particularly in AI, manufacturing, and digital services.

12. The Two Paths Ahead: Continuity or Acceleration

- India faces a choice between two economic trajectories:
 - Continue with **6.2% growth**, driven by cautious policymaking.
 - Shift gears with **bold trade and FDI reforms** to achieve **7.5–8.5% growth**.
- The article warns: "Comfort kills reform"—without disruption, India may miss the momentum again.



13. A New 1991 Moment: Liberalization 2.0?

- India is reportedly close to a **Bilateral Trade Agreement with the U.S.**, and is in talks with the **UK and EU**.
- This moment is being compared to **1991**, when India undertook sweeping liberalization in response to a balance of payments crisis.
- This time, it's not a **financial crisis**, but a **geopolitical opportunity** that should drive transformation.

14. Conclusion: From Missed Chances to Strategic Realignment

- The **Trump Tariffs and global realignment** give India a **rare chance** to reimagine its economic future.
- The reforms India hesitated to undertake for decades can now be positioned as inevitable, not optional.
- India must act decisively to:
 - Improve its trade policy.
 - Fix investment frameworks.
 - Lead manufacturing and AI-driven innovation.
- If seized correctly, this moment can place India on a path to sustainable, accelerated growth and global leadership in the 21st-century economy.

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